The Art and Science of Decision-Making Under Severe Uncertainty

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More suitable title



Introduction 00	Decision Theory	Uncertainty 0	Principles 000000	Info-Gap 000000	Myths & Facts 00000000000	Conclusions	off O	Reserve	
Abstr	act								

Abstract

This presentation will give you a gentle guided tour of the art and science of decision-making Under Severe Uncertainty, covering the last 400 years or so.

The main objective is to explain the motivation for my Worst-Case Analysis / Maximin Campaign.

We shall examine a popular reserve design problem as a case study.

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Introduction	Decision Theory	Uncertainty	Principles	Info-Gap	Myths & Facts	Conclusions	off	Reserve	



- 2 Classical Decision Theory
- Severe Uncertainty
- Principles
- 5 Info-Gap
- 6 Myths and Facts
- Conclusions
- Off the record
- Reserve design problem

Introduction Decision Theory Uncertainty Principles Ocococo Myths & Facts Conclusions off Reserve ••• A Simple Problem

Good morning Sir/Madam:

I left on your doorstep four envelopes. Each contains some money. You are welcome to open any one of these envelopes and keep the money you find there.

Please note that as soon as you open an envelope, the other three will automatically self-destruct, so think carefully about which of these envelopes you should open.

To help you decide what you should do, I printed on each envelope the possible values of the amount of money (in Australian dollars) you may find in it. The amount that is actually there is equal to one of these figures.

Unfortunately the entire project is under severe uncertainty so I cannot tell you more than this.

Good luck!

Joe.

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So V	hat Do Y	ou do?					
F	xample						
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Vote!

Modeli	ng and So	olution							
Introduction 00	● ○ ○	Oncertainty O	Principles 000000	Into-Gap 000000	Myths & Facts	Conclusions	0 0	Reserve	

- What is a decision problem ?
- How do we model a decision problem?
- How do we solve a decision problem?



Think about your problem as a table, where

- rows represents decisions
- columns represent the relevant possible states of nature
- entries represent the associated payoffs/rewards/costs

Exa	mple					
_	Env		Pos	ssible Am	ount (\$AU)	
-	E1	20	10	300	786	
	E2	2	4000000	102349	500000000	56435432
	E3	201	202			
	E4	200				



Classical decision theory distinguishes between three levels of uncertainty regarding the state of nature, namely

- Certainty
- Risk
- Strict Uncertainty

In our discussion

Strict Uncertainty \equiv Severe Uncertainty



Classical decision theory offers two basic principles for dealing with situations involving severe uncertainty, namely

- Laplace's Principle (1825)
- Wald's Principle (1945)

Conceptually:



Assume that all the states are equally likely, thus use a uniform distribution function on the state space and regard the problem as decision-making under risk.

Laplace's Decision Rule

$$\max_{d \in \mathbb{D}} \int_{s \in S_d} r(s, d) \mu(s) ds \qquad \text{Continuous case}$$
$$\max_{d \in \mathbb{D}} \frac{1}{|S_d|} \sum_{s \in S_d} r(s, d) \qquad \text{Discrete case}$$

Wald's Maximin Principle (1945)

Assume that Mother Nature is playing against you, hence apply the worst-case scenario. This transforms the problem into a decision-making under certainty.

Wald's Maximin Rule		
$\max_{\substack{d \in \mathbb{D}}}$	$\min_{s \in S_d}$	f(d,s)

Historical perspective:

The gods to-day stand friendly, that we may, Lovers of peace, lead on our days to age! But, since the affairs of men rests still incertain, Let's reason with the worst that may befall.

William Shakespeare (1564-1616) Julius Caesar, Act 5, Scene 1

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Laplace vs Wald

Example							
	Env		Possi	ble Amou	nt (\$AU)	
	E1	20	10	300	786		
	E2	2	4000	102349	50000	56435	
	E3	201	202				
	E4	200					

Example

_	Env		Possik	ole Amoi	Laplace	Wald		
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	E2	2	4000	10234	50000	56435	24134.2	2
	E3	201	202				201.5	201
	E4	200					200	200

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Laplace vs Wald

ample							
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E1	20	10	300	786		279	10
E2	2	4000	10234	50000	56435	24134.2	2
E3	201	202				201.5	201
E4	200					200	200
	Env E1 E2 E3 E4	Env 20 E1 20 E2 2 E3 201 E4 200	Env $PossibE12010E224000E3201202E4200Particular$	ampleEnv $Possible Amou$ $E1$ 2010 $E2$ 2400010234 $E3$ 201202 $E4$ 200 \bullet	ampleEnvPossible Amount (\$AU $E1$ 2010300786 $E2$ 240001023450000 $E3$ 2012021010234 $E4$ 200101010	ampleEnvPossible Amount (\$AU)E12010300786E224000102345000056435E3201202IIIE4200IIII	Tensible Amount (\$AU)LaplaceEnv $\mathcal{P}ossible Amount ($AU)$ LaplaceE12010300786279E22400010234500005643524134.2E3201202II201.5E4200III200



Warning!

- For obvious reasons, methodologies for decision-making under severe uncertainty are austere.
- Challenging mathematical modeling issues.
- There are no miracles in this business.
- The essential difficulty is: how do you sample the uncertainty region?
- If you are offered a methodology that is too good to be true,...it is!



A room with a view ...





- A relatively young theory (Ben-Haim [2001, 2006]).
- Claims to be new and radically different from all existing theories.
- Based on a probability-free uncertainty model.
- Does not represent the state of the art in decision theory.
- Fundamentally flawed: conceptually, methodologically and technically.
- An excellent example of how quickly things can go wrong.
- Based on a very rigid mathematical modeling paradigm.
- The University of Melbourne seems to be one of its major international strongholds!

Introduction oco Decision Theory oco Uncertainty oco Principles oco Info-Gap oco Myths & Facts conclusions off oco Reserve oco Generic Info-Gap Model Model Model Model Model Model Model

- An uncertainty region (set), \mathfrak{U} .
- A parameter u whose true value, u°, is unknown except that u° ∈ 𝔄.
- An estimate, $\tilde{u} \in \mathfrak{U}$, of u° .
- A parametric family of nested regions of uncertainty, *U*(α, ũ) ⊆ 𝔅, α ≥ 0, of varying size (α), centered at ũ. It is assumed that *U*(0, ũ) = {ũ} and that *U*(α, ũ) is non-decreasing with α, namely

$$\alpha'', \alpha' \in \mathbb{R}_+, \ \alpha'' > \alpha' \Longrightarrow \mathcal{U}(\alpha', \tilde{u}) \subseteq \mathcal{U}(\alpha'', \tilde{u})$$
 (1)

- \bullet Set of decisions available to the decision maker, $\mathbb Q.$
- A real-valued reward function, R, on $\mathbb{Q} \times \mathfrak{U}$.
- A critical reward level, $r_c \in \mathbb{R}$.

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Robustness of a decision

$$\hat{\alpha}(q, r_c) := \max\left\{\alpha : r_c \le \min_{u \in \mathcal{U}(\alpha, \tilde{u})} R(q, u)\right\}$$
(2)

Optimal robustness

$$\hat{\alpha}(r_c) := \max_{q \in \mathbb{Q}} \hat{\alpha}(q, r_c)$$

$$= \max_{q \in \mathbb{Q}} \max \left\{ \alpha : r_c \le \min_{u \in \mathcal{U}(\alpha, \tilde{u})} R(q, u) \right\}$$
(4)

Generic Info-Gap Model

Decision Theory

Introduction

Complete Generic Model

$$\hat{\alpha}(r_c) := \max_{q \in \mathbb{Q}} \hat{\alpha}(q, r_c)$$

$$= \max_{q \in \mathbb{Q}} \max \left\{ \alpha : r_c \le \min_{u \in \mathcal{U}(\alpha, \tilde{u})} R(q, u) \right\}$$
(6)

Info-Gap

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Reserve

Region of Severe Uncertainty, U





Complete Generic Model

$$\hat{\alpha}(r_c) := \max_{q \in \mathbb{Q}} \max \left\{ \alpha : r_c \le \min_{u \in \mathcal{U}(\alpha, \tilde{u})} R(q, u) \right\}$$
(7)

Fundamental FAQs

1	Is this new?	Definitely not!
2	Is this radically different?	Definitely not!
3	Does it make sense?	Definitely not!







Myth # 1

Info-Gap is a new theory that is radically different from all other theories for decision-making under severe uncertainty (Ben-Haim [2001, 2006])

Fact # 1

2

Info-Gap is a simple instance of Wald's Maximin model (see formal proof in Sniedovich [2006])

Maximin	Info-Gap						
$\max_{d \in \mathbb{D}} \min_{s \in S_d} f(d, s)$	$\max_{q \in \mathbb{Q}} \max \left\{ \alpha : r_c \le \min_{u \in \mathcal{U}(\alpha, \tilde{u})} R(q, u) \right\}$						



Conventional format:

$$\alpha(r_c) := \max_{q \in \mathbb{Q}} \max\left\{\alpha : r_c \le \min_{u \in \mathcal{U}(\alpha, \tilde{u})} R(q, u)\right\}$$

Standard Maximin format:

$$z^*(r_c) := \max_{q \in \mathbb{Q}, \alpha \ge 0} \min_{u \in \mathfrak{U}(\alpha, \tilde{u})} \overbrace{\alpha(r_c \preceq R(q, u))}^{f(q, \alpha, u)}$$
$$a \preceq b := \begin{cases} 1 & , a \le b \\ 0 & , a > b \end{cases}$$

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Myth and Facts

Theorem

Info-Gap's generic model is neither new nor radically different. It is a simple instance of Wald's [1945] famous Maximin model.

Proof

See above.



Myths and Facts

Myth # 2

Info-Gap generates robust solutions for decision-making problems under severe uncertainty.

Fact # 2

There is no reason to believe that under severe uncertainty the solutions generated by Info-Gap are robust (see explanation and counter examples in Sniedovich [2006]).

Region of Severe Uncertainty, U





Note the difference between local and global optimization.





Myth # 3

It is better to satisfice than to optimize.

Fact # 3

Any satisficing problem can be formulated as an (equivalent) optimization problem. See formal proof in Sniedovich [2006].

Comments:

- Strictly and bluntly speaking, the assertion that satisficing is superior to optimizing is pure nonsense.
- What is important is what you optimize and what you satisfice.



Myths and facts

Theorem

Any satisficing problem can be expressed as an (equivalent) optimization problem.

Proof.

Let *I* denote the universal indicator function:

$$I_Z(\xi) := \begin{cases} 1 & , & \xi \in Z \\ -\infty & , & \xi \notin Z \end{cases}$$

Then clearly,

$$\{x \in X \text{ and } y \in Y\} \iff (x, y) = \arg\max_{x, y} \min\{I_X(x), I_Y(y)\}$$

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Myths and Facts

Myth # 4

Robust optimization is a contradiction in terms.

Fact # 4

Robust optimization is a well established area of optimization theory: more than 30-year old, and going strong!



Myth # 5

Info-Gap region of uncertainty is unbounded, therefore there is no worst case (Ben-Haim [2005]).

Fact # 5

This is pure nonsense.

Comments:

- There could be a worst case even if the region of uncertainty is unbounded.
- There is a worst case in all problems where Info-Gap yields a solution (Sniedovich [2006]).



620-161: Introductory Mathematics

The most classical saddle point on Planet Earth is associated

with the unbounded region \mathbb{R}^2 and the function

$$f(x,y) := x^2 - y^2$$

The saddle point is the solution to the Maximin problem

$$z^* := \max_{y \in \mathbb{R}} \min_{x \in \mathbb{R}} \left\{ x^2 - y^2 \right\}$$





Decision Theory **Myths and Facts**

Introduction

Ben-Haim [2001-2006] confuses a number of aspects of the Info-Gap uncertainty model:

Info-Gap

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Reserve

Principles

$$\alpha(r_c) := \max_{q \in \mathbb{Q}} \max\left\{\alpha : r_c \le \min_{u \in \mathcal{U}(\alpha, \tilde{u})} R(q, u)\right\}$$

- α is unbounded.
- $\mathcal{U}(\alpha, \tilde{u})$ is unbounded.
- R(q, u) is unbounded.

Example (Ben-Haim [2006])

•
$$\mathcal{U}(\alpha, \tilde{u}) := \left\{ u \in [0, 1] : \left| \frac{u - \tilde{u}}{\tilde{u}} \right| \le \alpha \right\} , \ \alpha \ge 0$$

- α is unbounded.
- $\mathcal{U}(\alpha, \tilde{u}) \subseteq [0, 1]$ is bounded.
- There is definitely a worst case!



Myths and Facts

Theorem

Info-Gap's uncertainty model is subject to a worst case.

Proof.

$$\hat{\alpha}(q, r_c) := \max_{\alpha \ge 0} \min_{u \in \mathcal{U}(\alpha, \tilde{u})} \alpha \cdot (r_c \preceq R(q, u))$$

$$= \max_{\alpha \ge 0} C(\alpha) \cdot H(q, \alpha)$$
(8)

$$= \max_{\alpha \ge 0} G(\alpha) \cdot H(q, \alpha) \tag{9}$$

where

$$G(\alpha) := \alpha \ , \ \alpha \ge 0 \tag{10}$$

$$H(q,\alpha) := \min_{u \in \mathcal{U}(\alpha,\tilde{u})} \left(r_c \preceq R(q,u) \right) , \ \mathbb{Q}, \alpha \ge 0$$
 (11)

Clearly, $G(\alpha) \cdot H(q, \alpha) \in \{0, \alpha\}.$



$$\hat{\alpha}(q, r_c) := \max_{\alpha \ge 0} \min_{u \in \mathcal{U}(\alpha, \tilde{u})} \alpha \cdot (r_c \preceq R(q, u))$$





$$\begin{aligned} \beta(q,\alpha) &:= G(\alpha) \cdot H(q,\alpha) = \alpha \cdot \min_{u \in \mathcal{U}(\alpha,\tilde{u})} \left(r_c \preceq R(q,u) \right) \\ &\in \{0,\alpha\} \end{aligned}$$





Myths and Facts

Myth # 6

Info-Gap deals with severe uncertainty.

Fact # 6

Info-Gap does not deal with severe uncertainty. It ignores it. This involves:

- Replacing severe uncertainty by a poor estimate of the parameter under consideration.
- Conducting standard maximin analysis in the neighborhood of this estimate.



Correct	ion:								
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Info-Gap Interpretation

 $\hat{\alpha}(q,r_c):=$ robustness of decision q given the required reward $r_c.$

Correct interpretation

 $\hat{\alpha}(q, r_c, \tilde{u}) :=$ robustness of decision q given the required reward r_c , in the neighborhood of the POOR estimate \tilde{u} that is likely to be SUBSTANTIALLY WRONG.

worst
$$\tilde{u}$$
 \tilde{u} \tilde{u}

 $u^{\circ}_{}$



Myths and Facts

Myth # 7

Info-Gap is a methodology for decision-making under severe uncertainty.

Fact # 7

Practicing Info-Gap amounts to voodoo decision-making:

- Replacing severe uncertainty by a poor estimate of the parameter under consideration.
- Onducting standard maximin analysis in the neighborhood of this estimate.





Encarta online Encyclopedia

Voodoo n

- A religion practiced throughout Caribbean countries, especially Haiti, that is a combination of Roman Catholic rituals and animistic beliefs of Dahomean enslaved laborers, involving magic communication with ancestors.
- Somebody who practices voodoo.
- A charm, spell, or fetish regarded by those who practice voodoo as having magical powers.
- A belief, theory, or method that lacks sufficient evidence or proof.

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Voodoo Decision-Making

Early reference.

Richard Tam, a visionary and entrepreneur, started iUniverse he once told me after seeing how major publishing companies deal in false scarcity and voodoo decision-making processes. "They don't know where – or who – their customers are. They have to find them all over again every time they need to market something new."

Wednesday, August 28, 2002 http://blogs.salon.com/0001111/2002/08/28.html

- Decision-making under severe uncertainty is difficult.
- This is a very active area of research/practice.
- The Robust Optimization literature is very relevant.
- The Operations Research literature is very relevant.
- The Decision Theory literature is very relevant.
- Info-Gap is fundamentally flawed and is not suitable for decision-making under severe uncertainty.
- Info-Gap exhibits a severe information-gap about the state of the art in decision-making under severe uncertainty.



A thing to remember





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The Ten Natural Laws of Operations Analysis

- Ignore the problem and go immediately to the solution, that is where the profit lies.
- There are no small problems only small budgets.
- Names are control variables.
- Olarity of presentation leads to aptness of critique.
- Invention of the wheel is always on the direct path of a cost plus contract.
- **O** Undesirable results stem only from bad analysis.
- It is better to extend an error than to admit to a mistake.
- Progress is a function of the assumed reference system.
- Rigorous solutions to assumed problems are easier to sell than assumed solutions to rigorous problems.
- In desperation address the problem.

Bob Bedow, Interfaces 7(3), p. 122, 1979.







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